



**aerospace**  
valley

# **AEROSPACE VALLEY**

**AT THE SERVICE  
OF ITS MEMBERS**

**COMPETITIVENESS  
CLUSTER**

AERONAUTICS, SPACE, DRONES  
AND EMBEDDED SYSTEMS

**OCCITANIE &  
NOUVELLE-AQUITAINE  
REGIONS**

[aerospace-valley.com](http://aerospace-valley.com)



# AEROSPACE VALLEY, FIRST EUROPEAN COMPETITIVENESS CLUSTER OF THE AEROSPACE SECTOR IN OCCITANIE AND NOUVELLE-AQUITAINE REGIONS

## OUR MISSION

To drive the Aeronautics, Space and Drones sectors, stimulate them through innovation, develop their scientific, technological and industrial excellence consistently with the goals of the Regional, French and European authorities.



**1<sup>ST</sup> EUROPEAN  
COMPETITIVENESS  
CLUSTER**

of the Aeronautics, Space  
and Drones sector



PRESENT  
IN **TWO**  
REGIONS



**17 YEARS**  
OF EXISTENCE

**OVER  
830  
MEMBERS**

Including **591 SME**  
and a network  
of over  
**15 000 contacts**

**THE ONLY  
COMMUNITY  
IN THE WORLD**  
that brings together all of  
the actors in the value chain  
from all the segments of the  
**AERONAUTICS AND  
SPACE SECTOR**



**OVER 200**  
EVENTS  
A YEAR



The cluster contributes  
to the growth of the  
technical and industrial  
capabilities of its

**5 ECOSYSTEMS  
OF EXCELLENCE**

**SINCE 2005**



**739**  
PROJECTS  
FUNDED

**1,7 BN€**  
INVESTED

**712 M€**  
PUBLIC  
FUNDING

# AEROSPACE VALLEY SUPPORTS YOU ...

Grow contacts, keep up with the latest news of your sector, foster the emergence of innovative projects, label your project, identify technological expertise, finance an R&D project, obtain private financing, develop internationally and on new markets ...

## WOULD YOU LIKE TO BOOST YOUR INNOVATION STRENGTH ?

Make the most of the cluster's support throughout your innovation journey.



# 1

### EMERGENCE OF INNOVATION PROJECTS

- Participate in brainstorming sessions and find new ideas for your activity
- Benefit from support in structuring your project
- Stay regularly informed thanks to «Financez vos projets» newsletter

TO TAKE IT TO THE NEXT LEVEL

- ▶ Benefit from the expertise of Aerospace Valley to develop in-house innovation challenges and hackathons



# 2

### SUPPORT FOR THE FUNDING OF YOUR PROJECTS

- Make the most of a monitoring of regional, national and European public funding opportunities and of a decryption by the Cluster's experts, who will guide you towards the most suitable system
- Get backup in your search for private funding to support your development projects through innovation

TO TAKE IT TO THE NEXT LEVEL

- ▶ Strengthen your application to public funding thanks to coaching by the Cluster's team



# 3

### LABELLING OF YOUR PROJECTS

- Increase your chances of success by labelling your projects. This evaluation by your peers, via a labeling committee made up of companies and laboratories in the sector, will give your projects greater visibility, particularly with innovation funders

TO TAKE IT TO THE NEXT LEVEL

- ▶ The label is recognized as a guarantee of quality by national and regional funders. Recent statistics on more than 70 projects applying for 2 national programs show that projects labeled by the Cluster have twice the chance of success.

## WOULD YOU LIKE TO INCREASE YOUR VISIBILITY WITHIN THE ECOSYSTEM AND MULTIPLY YOUR CONTACTS?

- Share your latest news and successes across the Cluster's communication channels: social media, newsletter, website, collaborative platform Connect by Aerospace Valley, etc.
- Make the most of the notoriety of the Cluster's digital directory to leverage your position as an expert in your field
- Participate in events organized by the Cluster (over 200 events per year) including networking meetings, theme-based days, webinars, and Forum by Aerospace Valley ...
- Benefit from the Cluster's brand guarantee enabling you to feature the "Member of Aerospace Valley" logo on your communication tools

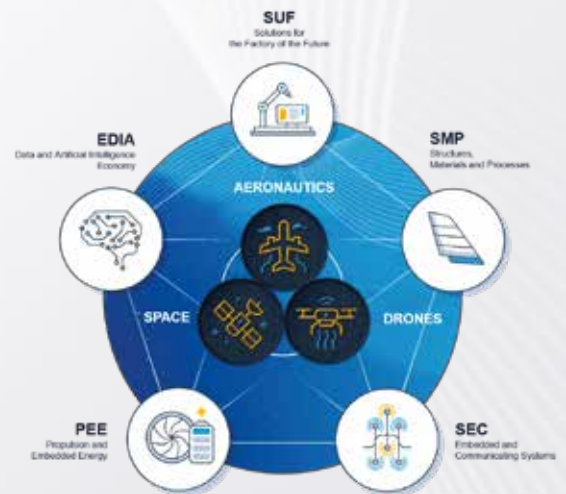
TO TAKE IT TO THE NEXT LEVEL

- ▶ Enjoy the benefits of participating in one of the collective stands at shows or conventions
- ▶ Become a partner of events organized by the Cluster in affinity with your subjects to reach your targets
- ▶ Promote your company thanks to the turnkey webinars of the "One Hour With" offer.

## ARE YOU SEEKING TECHNICAL EXPERTISE OR WOULD YOU LIKE TO BE IDENTIFIED AS AN EXPERT IN A PARTICULAR FIELD ?

- Receive regular updates about sector news and technical solutions
- Enjoy privileged contact with a dedicated adviser from the Cluster
- Meet with a sector expert during an on-site visit at your company
- Take part in «Café Techno» webinars organized by the Cluster
- Be an active member in technical communities across the Cluster's collaborative platform Connect by Aerospace Valley
- Become an activity pilot in your Ecosystem of Excellence to meet the challenges of the industry and serve the three strategic sectors

The 5 Ecosystems of Excellence



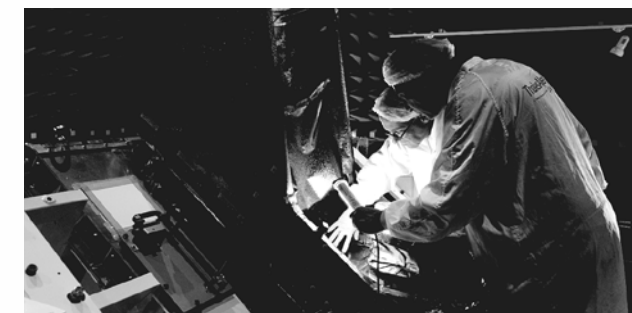
## ARE YOU LOOKING TO GROW INTERNATIONALLY AND TO DEVELOP NEW MARKETS ?

- Enjoy personalised advice from our experts in order to be part of the key events of the year
- Access new markets (defence, agriculture, new and renewable energy, mobility, environmental transition,... )
- Benefit from the Cluster's European and international network for more contacts and enjoy support to strengthen your export activities
- Meet foreign delegations for new opportunities

TO TAKE IT TO THE NEXT LEVEL

- ▶ Apply to participate in collective actions related to foreign countries (Pool of SMEs, VIE, ...)
- ▶ Collectively be part of international business events
- ▶ Support your growth and international development through training engineering with BRICKS by Aerospace Valley

# THE ONLY COMMUNITY IN THE WORLD THAT BRINGS TOGETHER ALL THE ACTORS IN THE VALUE CHAIN





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## COMPETITIVENESS CLUSTER

AERONAUTICS, SPACE, DRONES  
AND EMBEDDED SYSTEMS

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### BORDEAUX

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Métropole Pôle Territorial Ouest  
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### MONTPELLIER

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